

CHRISTOPHER AGACE LLB(Hons) MBA

1989	Southampton University, LLB(Hons)
1990	Called to the Bar of England & Wales (Inner Temple)
1997	Business & Legal Affairs, prominent Franchisor
1999	MBA, London Business School
2001	Venture-financed Tech Start-up
2005	Construction & Development Sector
2018 – Current	Barrister, Mediator, Director of CAG-GC Consulting Ltd

While still getting their hands dirty with actual legal work – negotiating the details of contracts and so on - the General Counsel (“GC”) is also a critical advisor on issues ranging from risk management to corporate governance, terms of business to mergers and acquisitions, and premises to personnel and is often involved in high levels of decision-making at the organisation.

The GC’s primary function will always be to provide legal advice to the company and the board and ensure that its operations are advantageously documented. The best GCs, however, will bring a rare perspective informed by years of war stories – adding to the decision-making quality of the company leadership.

The great GC is a key collaborator with the board and owners for bringing the company’s vision to life in a way that is ethical, compliant, and sustainable.

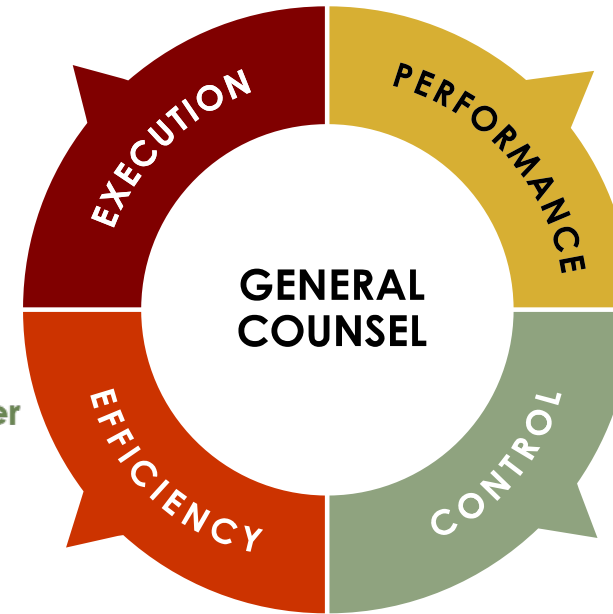
ROLES OF THE GENERAL COUNSEL

Worker – Skilled Lawyer

Very high quality legal analysis, negotiation, advocacy & drafting skills

Problem solver – Insightful, Clear, Listener

Finds the most cost-effective route to removing barriers to growth / profit



Ambassador – Robust & Resilient

Represents the legal position of the Company internally & externally

Steward – Risk Management

Contracting, compliance, governance, asset & reputation protection

ATTENTION TO DETAIL

Tasks

Manage all legal affairs • Advise directors, senior management, owners • Law & regulation compliance • Draft & negotiate contracts • Manage & resolve disputes • Develop and implement business & asset protection practices and procedures • Analyse & manage transactions • Review contracts • The board’s legal antenna • Stakeholder management & communication • Review outgoing promotions & advertising (compliance) • Premises issues • Equity & debt financing • Employee retention & incentives • Business change & transition • Mergers & acquisitions

Characteristics

Integrity • Insight • Sound judgment • Leadership skills • Communication skills • Broad expertise • Critical thinking